MITCHELL RIVERA

OBJECTIVE

To earn a new position that utilizes my skillsets, and become a vital asset.



ADDRESS:

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PHONE:

+1212-470-9588



EMAIL:

m.river@yahoo.com



WEBSITE:

azteramaikoa.com



EDUCATION

UNIVERSITY

- STONY BROOK 2005
- BS: Business Management
- Coursework: Marketing, Business Strategy, Computer Science, Drawing.
- Awards: Deans List, Phoenix Award

QUEENS COLLEGE 2017-2020

- Graduate Certification in Music Technology, Studio Art.
- Coursework: Music Business, Sound Design, Graphic and Web Design.

WORK EXPERIENCE

SOFTWARE

OFFICE

ILLUSTRATOR

INDESIGN

PHOTOSHOP



SWWINC

Freelance 2003-Present azteramaikoa.com

- Established SWWINC.
- Obtained college and FM radio placement for artists.
- Successfully managed, marketed and sold an online video reseller.
- Coded websites via HTML, CSS, and ActionScript.
- Created various freelance works using Adobe Creative Suite.

Burlington Coat Factory Flex Clerk 2019-2020

- Processed, ticketed, moved, and displayed merchandise.
- Stocked, organized, and presented new merchandise.
- Provided customer service with professionalism.
- Queens College Intern 2018
- Assisted in the development of an instructional video game.
- Set up recording studio equipment utilizing pro-audio techniques.
- Produced, edited, and mastered audio content to meet given specifications.

Continental Resources **Account Executive** 2007-2008

- Generated sales quotes for IT consumers, and negotiated contracts.
- Maintained key relationships with vendors.
- Set up sales meetings with corporate CFOs, and IT executives.
- Northern Leasing **Account Executive** 2007-2008
- Cold call over 100 prospects on a daily basis.
- Instituted effective sales tactics while expanding our consumer base.
- Negotiated repayment arrangements for delinquent accounts.

OTHER

Basic HTML, CSS, PHP, and some Javascript. Supermarket, and retail CS experience. ABC Bartending School Certification (Finished 1st in class). Certified Pallet Jack Operator.

SOCIAL



linkedin.com/IN/MITCHELL-CARLOS-RIVERA

